

Transforming Order-to-Cash

Leveraging eInvoicing and Self-Service Portals to Simplify, Solve & Comply

Introduction



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Agenda

- eInvoicing & Compliance
- Customer Self-Service Portals
- Benefits of eInvoicing & Customer Portals
- Q&A



eInvoicing & Compliance

What is eInvoicing & Compliance?

It's more than just 'EIPP' or 'Portals'



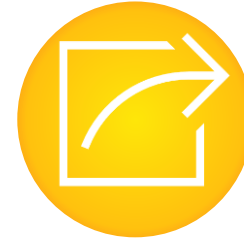
Invoice Distribution

- Multi-Channel; Email link, PDF attachment and Post.
- Provides customers with the ability to alert debtors when new invoices are raised.



Invoice Compliance

- B2B & B2G and Tax Mandate compliant.
- Invoice network & AP portal integration; Coupa, Ariba, Tungsten (Kofax).



Self Service Portal

- Real-time access and updates to invoices.
- Invoice tracking & invoice digital signature, where required.



Payments

- Payment provider integration for real-time payment and settlement.
- Part-payment and multi-payment supported.

Evolving regulations make it difficult to invoice

NOW

NEXT

2000 – 2021

- **Argentina** – e-facture (& QR B2C since 2021)
- **Brazil** – NF-e electronic invoicing
- **Bolivia, Costa Rica, Chile, Colombia** – e-invoice CUFE
- **Ecuador**
- **Italy** – B2B/B2C (extension of B2G)
- **India** – B2B, QR codes B2C
- **Mexico**
- **Peru, Paraguay**
- **South Korea, Indonesia, Taiwan, Vietnam**
- **Turkey**
- **Portugal** – use of certified invoicing software
- **EU** – B2G (optional pan-EU using Peppol or individual mandates)
- **KSA** – Fatoorah E-Invoicing (Phase 1) + QR
- **Norway, Iceland, Australia, New Zealand, Singapore** – Peppol
- **Greece** - MyData VAT books – can send invoice data via E-Invoices
- **Hungary** – RTIR.
- **Spain** - SII

2022 - 2023

- **Australia** – Peppol B2G E-Invoicing
- **Belgium** – Peppol B2G E-Invoicing
- **Italy** – E-Reporting for cross-border + E-Invoicing for SMEs
- **New Zealand** - Peppol B2G E-Invoicing
- **Portugal** – QR code on invoice
- **Poland** – KSeF E-Invoicing voluntary phase
- **Romania** – e-Factura E-Invoicing pilot
- **China** – e-fapiao e-invoicing
- **Japan** – Tax Qualified Invoices (Peppol)
- **KSA** – Fatoorah e-invoicing, phase 2
- **Luxembourg** – B2G E-Invoicing
- **Philippines** – pilot
 - Invoice SAF-T for non-residents
 - ATCUD pre-clearance codes
- **Serbia** – B2B E-Invoicing
- **USA** – DBNA B2B Digital Highway – introduction

2024

- **Greece** - E-Delivery documents (Dec '24)
- **Ireland** – Public consultation & report publication (Jun '24)
- **Israel** - B2B E-Invoicing
- **Malaysia** - Clearance x Peppol B2B/B2C E-Invoicing
- **Philippines** – B2B Invoicing (Jan 2024)
- **Romania** – B2B e-Factura e-invoicing (Jan '24/Jul '24)
- **USA** - Digital Business Networks Alliance (DBNA B2B Digital Highway – First invoice exchanged in June 24)

2025 -2030

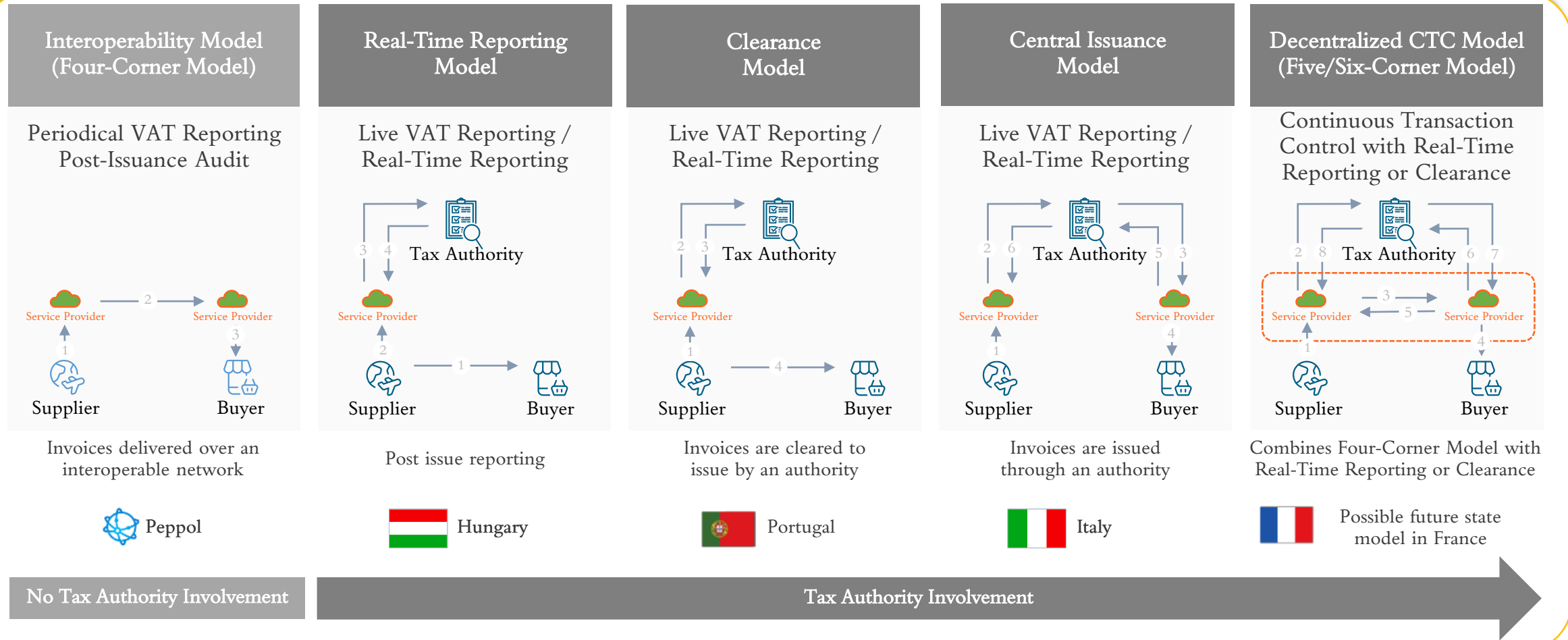
- **Australia** - Peppol B2G e-invoicing (tbc)
- **Belgium** – Peppol B2B e-invoicing (Jan '26)
- **Croatia** – B2B E-Invoicing (Jan '26 tbc)
- **Estonia** – B2B E-Invoicing (July '25)
- **Finland** – B2B E-Invoicing (tbc)
- **France** – B2B E-Invoicing and e-reporting (Sep '26)
- **Germany** – Inbound B2B E-Invoicing (Jan '25) , Outbound B2B E-Invoicing (Jan '27)
- **Hungary** – B2B energy sector (Jan '25)
- **Latvia** – B2G (Jan '25) & B2B (Jan '26)
- **Norway** –digital bookkeeping and B2B e-invoicing (report expected July '25)
- **Oman** – B2B E-Invoicing for large companies (2025 - TBC)
- **Poland** – KSeF B2B - E-Invoicing mandatory (Feb '26)
- **Portugal** - Digital Signature required (Jan '25)

- **Romania** – B2C live reporting via e-Factura (Jan '25)
- **Slovakia** – IS EFA B2B/B2C e-invoicing (Public consultation prior to implementation in Jan '27 – tbc)
- **Slovenia** - B2B E-Invoicing (Jan '26)
- **Spain** – VERI*FACTU Systems (Jan '26), B2B e-invoicing (Jan '27)
- **UAE** – B2B E-Invoicing Peppol (July '26)
- **UK** - Public consultation to be published (tbc)

EU27: VIDA 2030 (tbc)

Multiple implementation models amplify regulatory complexity

There is no 'one size fits all' implementation



How BlackLine Supports e-Invoice Mandates

We ensure compliance in challenging environments.

1

Integrates with Relevant Tax Authority Systems

Integrates with the relevant tax authority systems as required to deliver and archive your invoices in a compliant manner

2

Supports VAT e-Reporting Mandates

Supports VAT e-reporting mandates where BlackLine is your e-invoice provider in that jurisdiction.

3

Delivers Available Feedback from Tax Authority Systems

Delivers available feedback from tax authority systems in the dashboard.

4

Supports Existing Document Delivery Processes

Existing document delivery processes can continue, alongside tax mandate required process if desired.



Customer Self-Service Portals

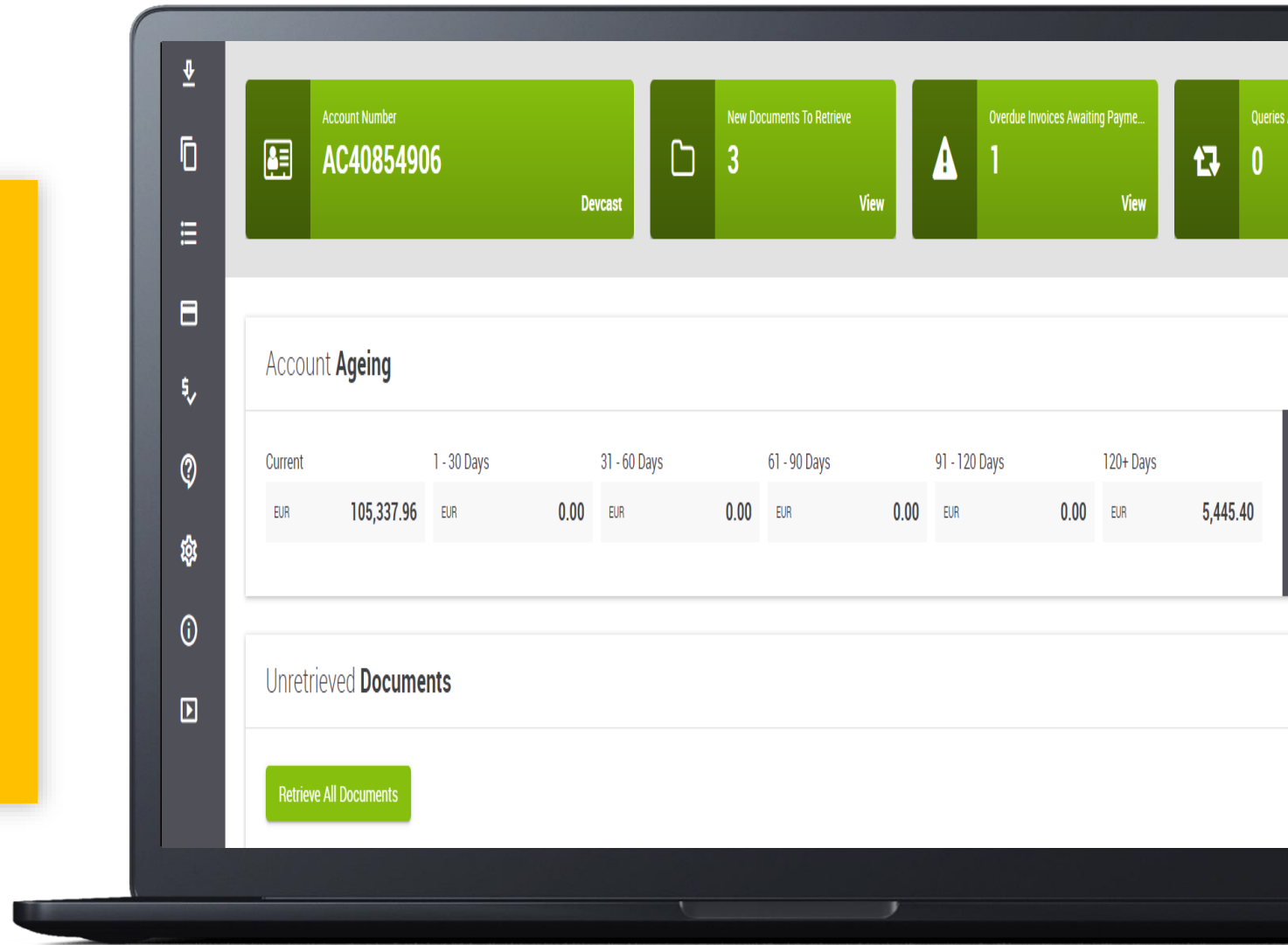
BlackLine's EIPP Solution



e-Invoice Self Service

BlackLine Invoicing & Compliance

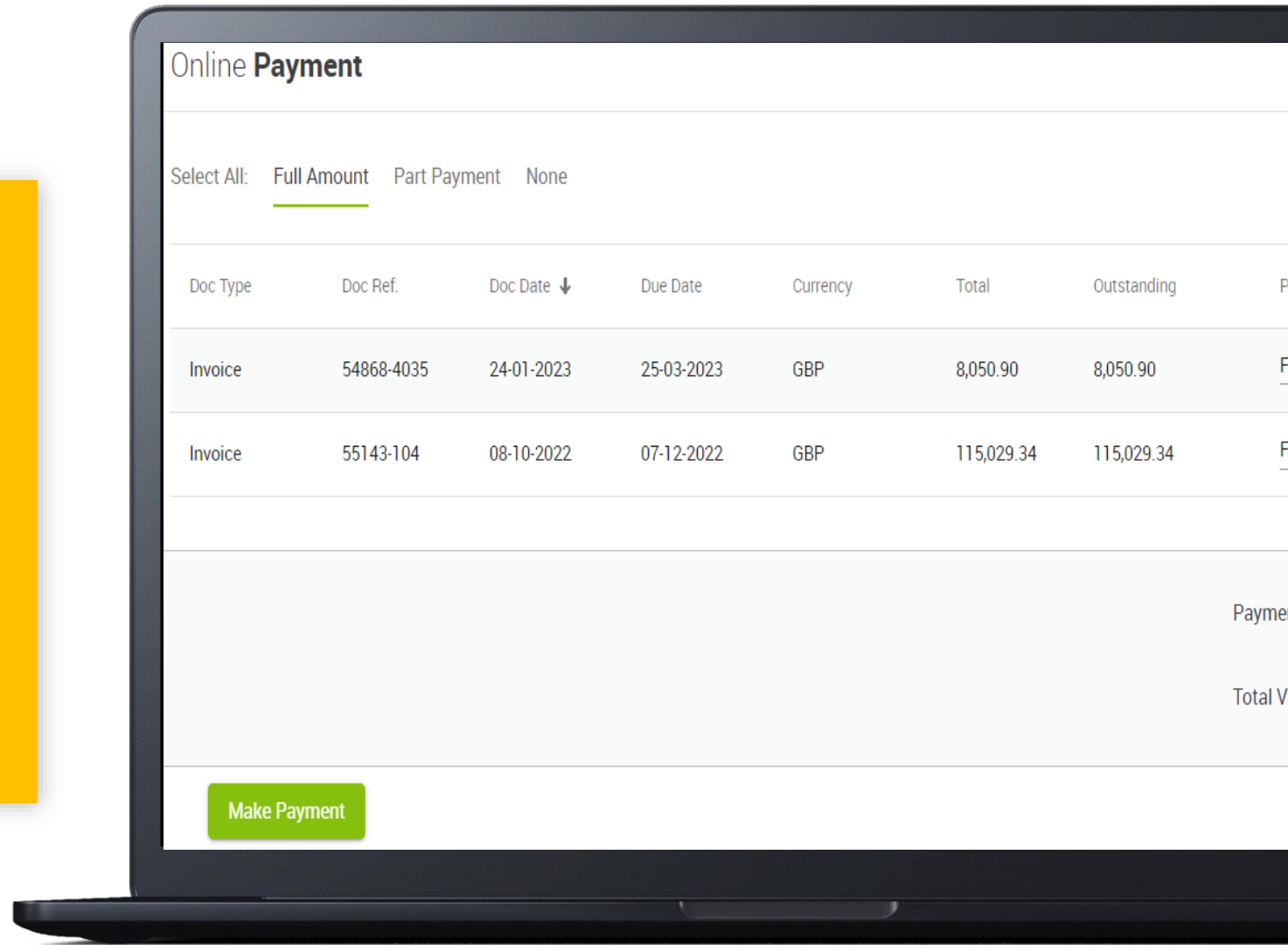
- ✓ Branded customer portal
- ✓ Closed-loop document distribution
- ✓ Online statement
- ✓ Customer query management



Online Payment

BlackLine Invoicing & Compliance

- ✓ Open invoices presented
- ✓ Credit notes supported
- ✓ Payment Gateway decision
- ✓ Payment Methods accepted



Customer Branded Portal

Reduce Manual Work



Online Statements

Provide instant access to customer statements at anytime



Payments

Allow customers to log on and make payments directly from their portal



Remittance Creation

Allow customers to quickly and easily create remittances



Customer Queries

Allow customers to submit account or invoice level questions and disputes easily.

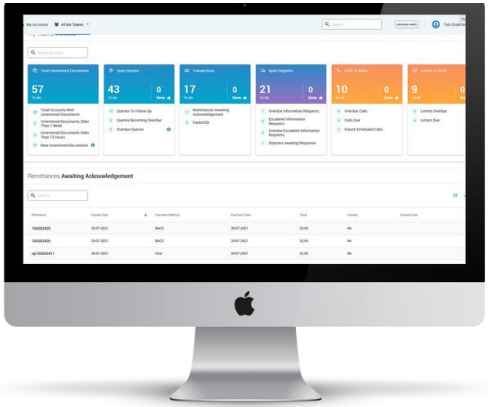
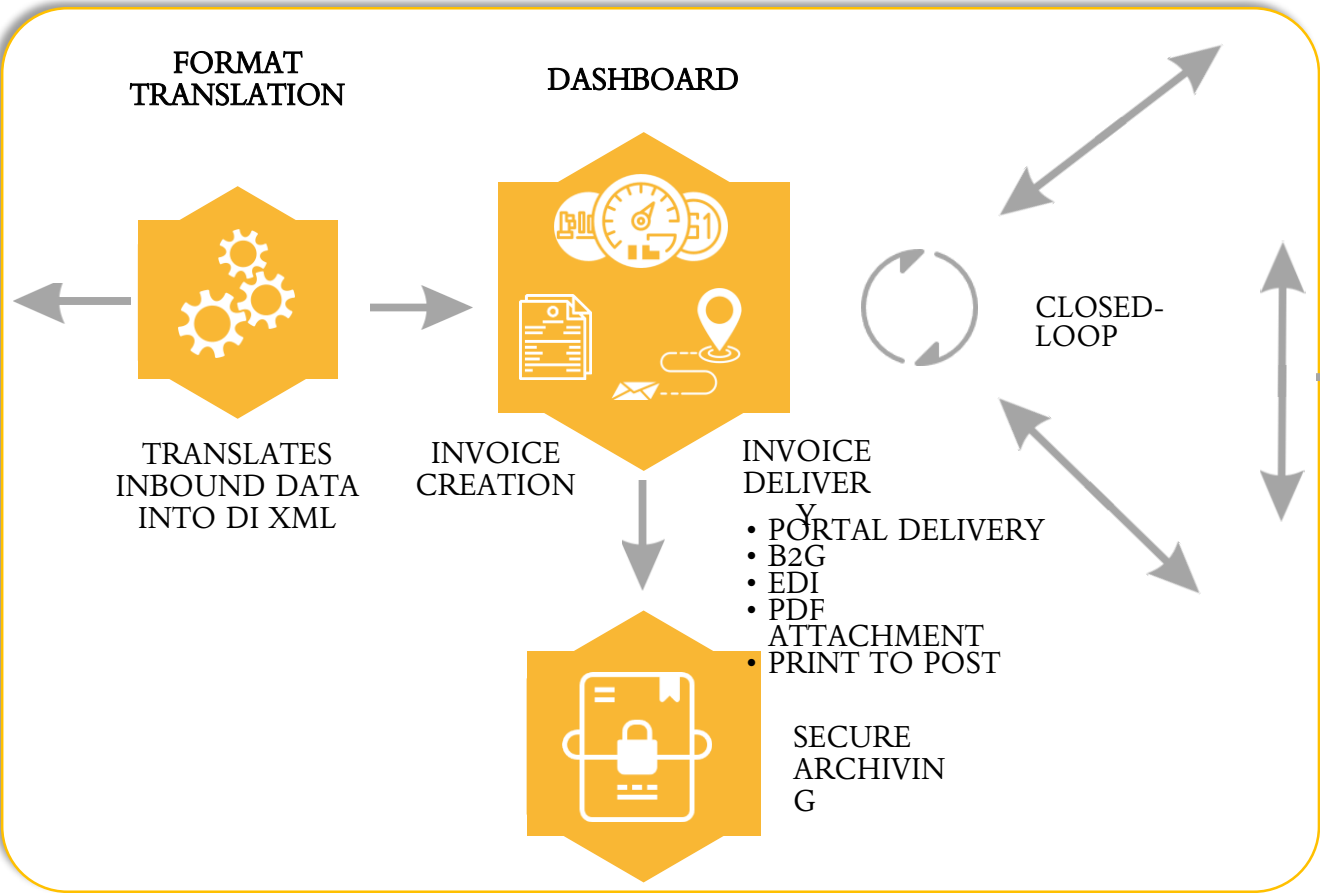


Retrieve Invoices

Organized filtered easy to access invoices

Invoicing & Payment Portal in Action





COLLECTIONS TEAMS

CUSTOMERS

View, query and settle invoices
Pay Online





Benefits of eInvoicing and Customer Portals

What are the benefits of eInvoicing & Customer Portals?



Improved Customer Experience

- Access to invoices
- New invoice alerts
- Payment options
- Increased transparency
- Mobile access



Reduced Manual Effort

- Direct customers to self-serve
 - Disputes
 - Payments
 - Invoices
- Invoice tracking and invoice digital signature where required



Reduced DSO

- Faster invoice delivery = faster payment
- Proactively solve invoice delivery issues
- Reduced unapplied cash with built in remittances.



Real-Time Payments

- Payment provider integration for real-time payment and settlement
- Part-payment and multi-payment supported
- Surcharging

Enables integration with AP platforms

- Delivers invoices into the AP platform without manual intervention
- Delivers available feedback and status updates into the dashboard.

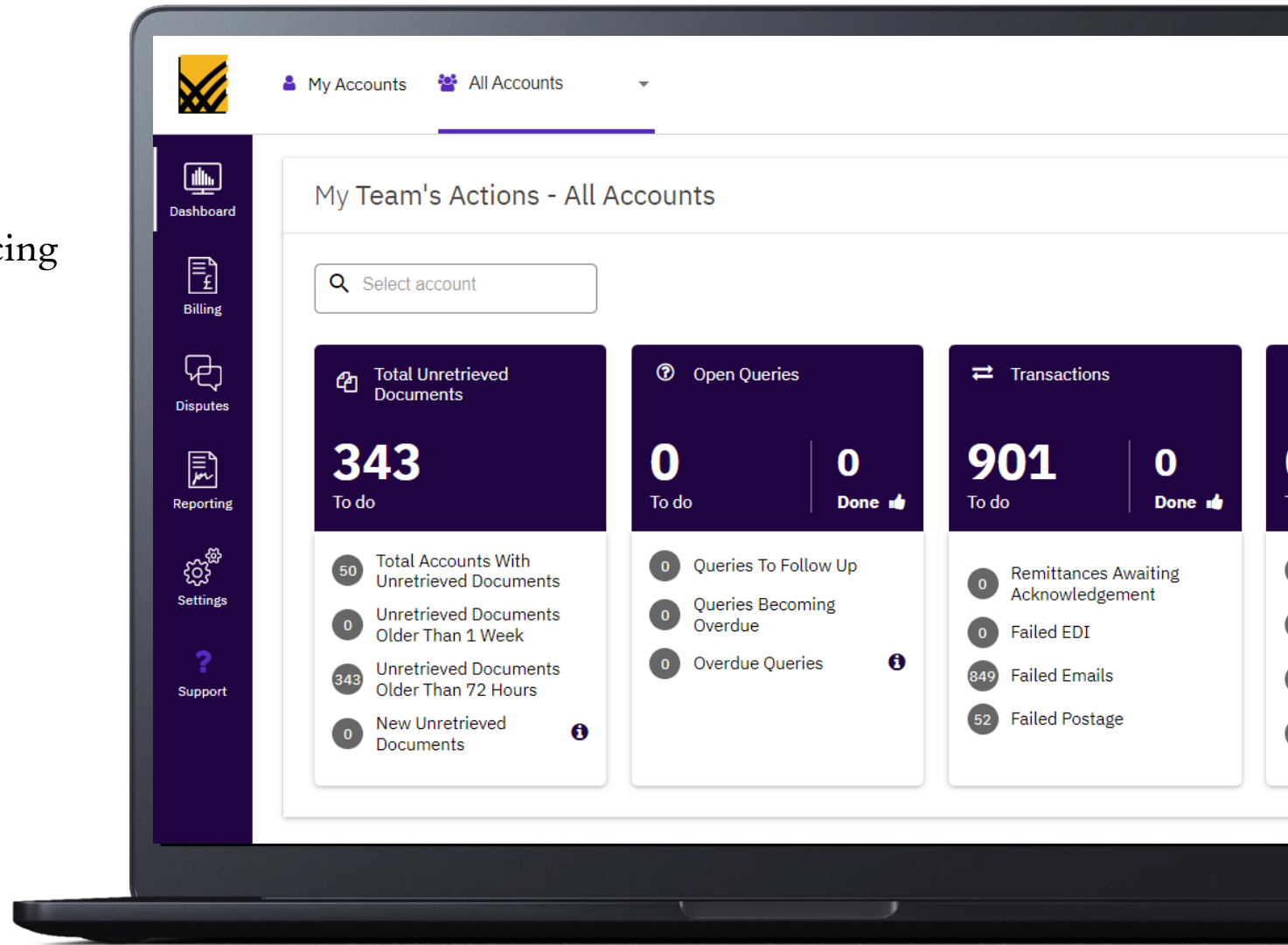
Traditional EDI requirements are fully supported

- Supports a variety of file formats (e.g. cXML, EDIFACT, etc)
- Integration also supported (SOAP, REST, etc)
- Delivers available feedback into the dashboard

Enhance visibility, boost efficiency, and ensure compliance

Automate invoice processing to reduce manual invoicing costs, maintain compliance with e-invoicing regulations, and increase customer self-sufficiency through an easy access portal.

- ✓ Ensure compliance in an ever-changing regulation landscape ensuring invoices get paid
- ✓ Enable customers to make payments through a self-service portal
- ✓ Get visibility of customers receiving, opening and querying invoices
- ✓ Feed invoice status updates back to collections and drive smarter decisions in who to chase



Questions?



Thank you.

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